

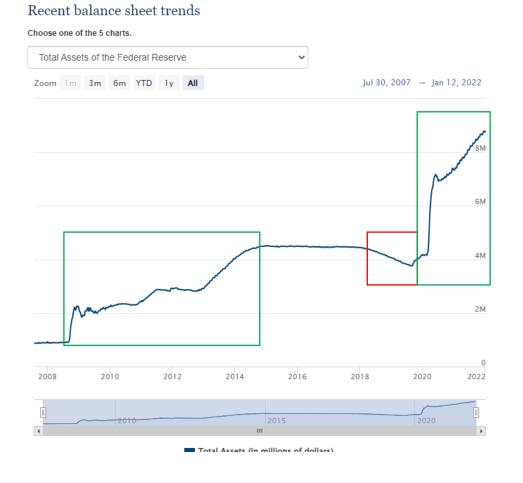
### **Updated Fed Policy Outlook for 2022**

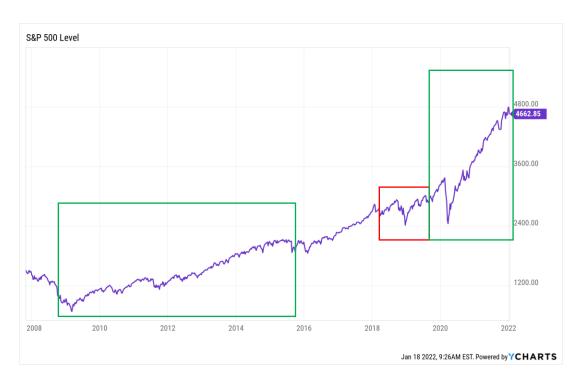
Thursday, January 20<sup>th</sup>, 2022

Tom Essaye, President Sevens Report Research



### Fed Policy - It Matters A Lot to Markets



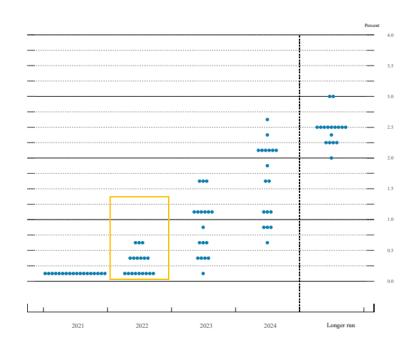




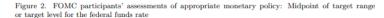
# Fed Policy Outlook Has Changed Drastically Over the Past Three Months

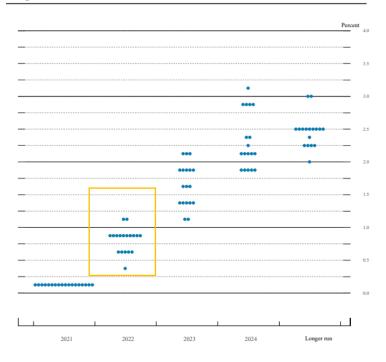
### In September, median "dot" showed one rate hike, barely.

Figure 2. FOMC participants' assessments of appropriate monetary policy: Midpoint of target range or target level for the federal funds rate



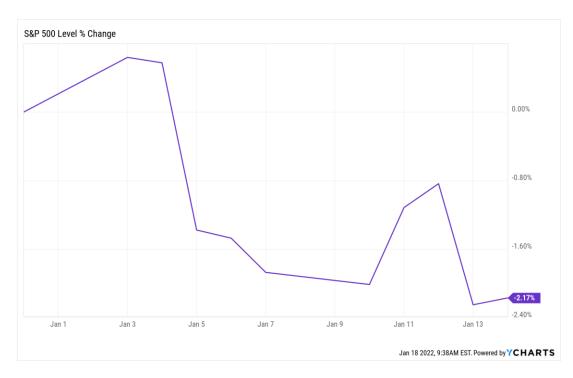
### In December, media dot showed three rate hikes, and in March it will likely be four.

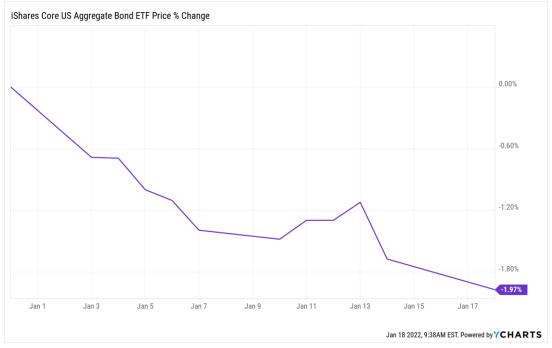






#### This Shift in Fed Policy Has Impacted Markets





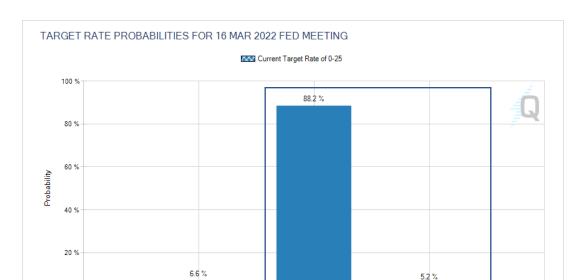


#### What's Expected Going Forward – Watch Fed Fund Futures

50-75

### A 25 bp March Rate Hike Is A 93% Probability

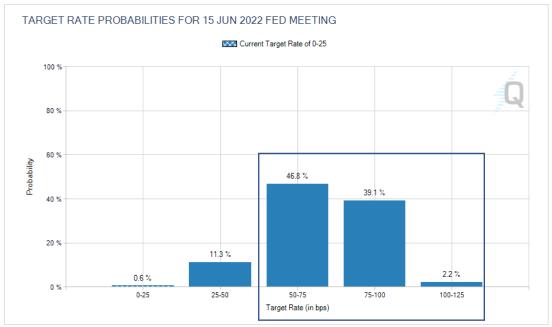
0-25



25-50

Target Rate (in bps)

### Another Rate Hike At or Before the June Meeting is a more than an 85% Probability.

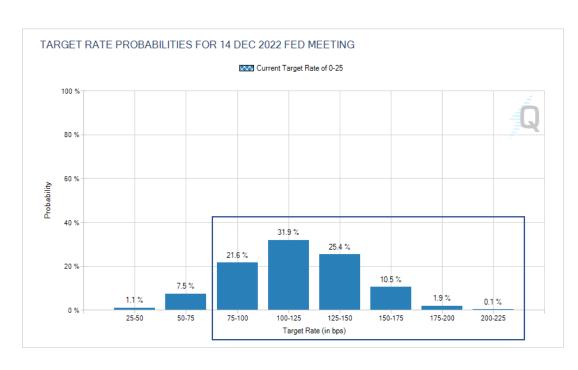


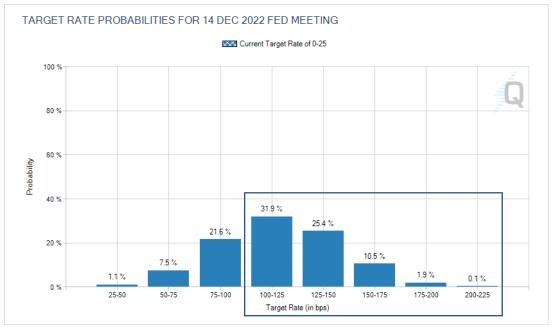


#### What's Expected Going Forward – Watch Fed Fund Futures

Another rate hike by September is a more than 75% probability.

A fourth rate hike in December is more than a 70% probability, while a fifth hike is a 35% probability.







### What Would Constitute a Positive of Negative Surprise from the Fed Going Forward?

#### **Positive Surprise**

- A positive surprise would be one that implies the Fed might hike rates less than currently expected. That means less than four rate hikes in 2022.
- This would help markets stabilize and especially put a tailwind on tech/Nasdaq.

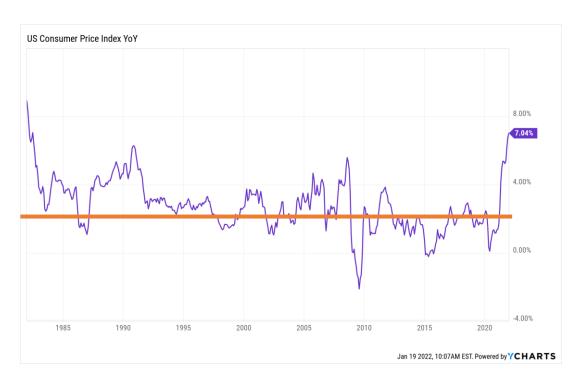
#### **Negative Surprise**

- Candidate 1: Fed officials open the door to five rate hikes this year (possibly via March dots).
- Candidate 2: Balance sheet reduction (this is the major negative surprise we need to watch for).
  - Asset Sales? This is a wildcard to watch (and would be a big negative).

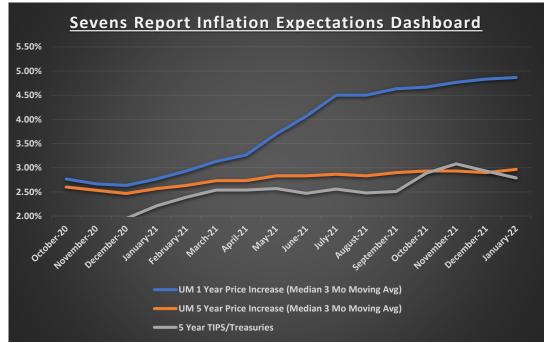


What is the Key Variable To Determine Future Fed Policy: Inflation (not Economic Growth).

#### **Key Inflation Metric #1: CPI**

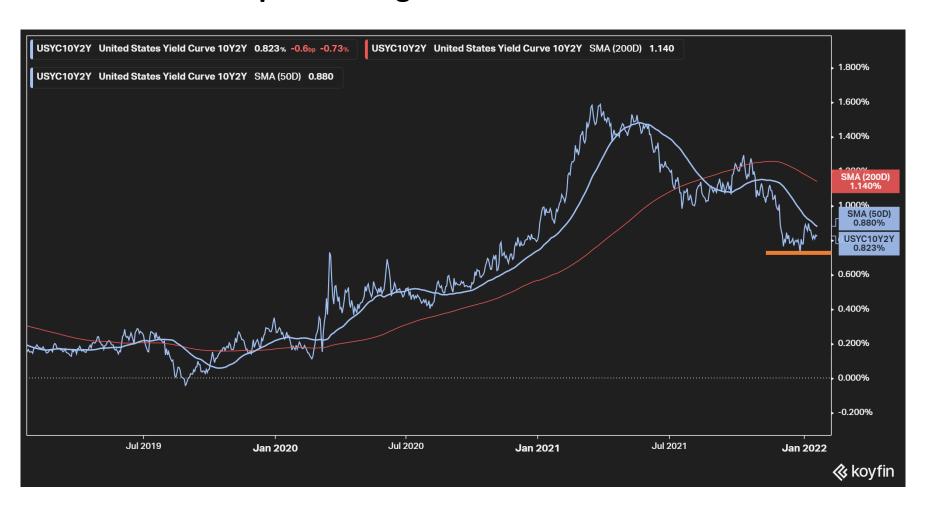


### **Key Inflation Metric #2: Inflation Expectations.**



### SEVENS REPURT

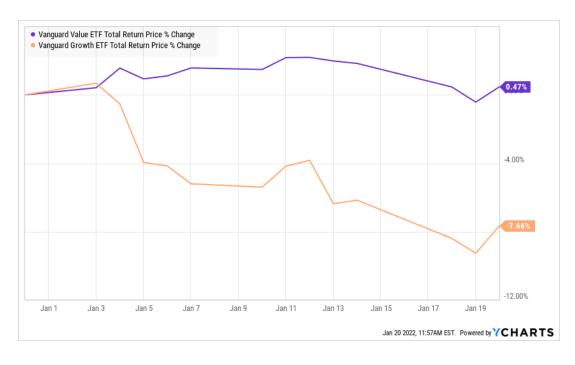
What Is the 10's-2's Spread Saying Now? Watch 0.73%. A definitive break requires more defensive positioning.



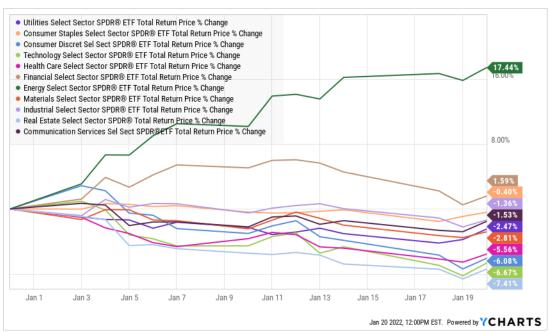


#### Outlook for Growth/Value, Cyclicals and Defensives

#### Value vs. Growth



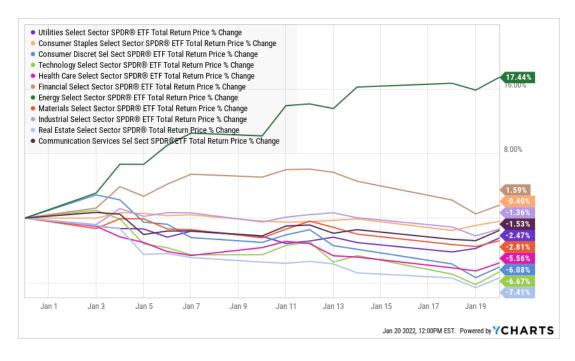
#### **Sector Performance**



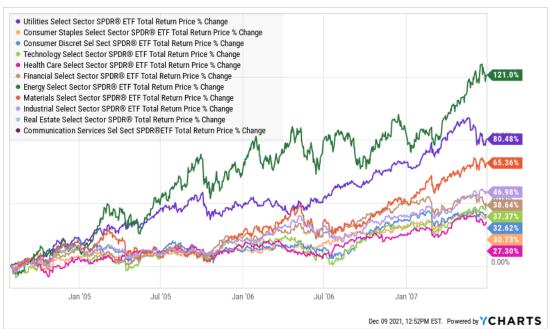


#### Outlook for Growth/Value, Cyclicals and Defensives

#### **Sector Performance 2022 YTD**

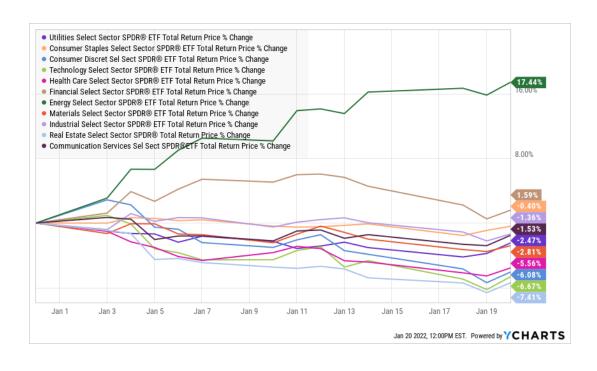


## Sector Performance '03-'07 Rate Hike Cycle





#### **Performance of Cyclical and Defensive Sectors**



Sector	Forward P/E	YTD Performance
XLE	11.6X	17.4%
XLF	15.0X	1.59%
XLV	16.7X	-5.56%
XLB	17.1X	-2.81%
XLC	19.9X	-1.53%
XLU	20.3X	-2.47%
SPY	21.1X	-4.89%
XLP	21.9X	-0.40%
XLK	27.0X	-6.67%
XLY	30.6X	-6.08%



#### **Takeaways**

- The Fed is the major medium-term influence on stocks. Rates are rising and that will pressure the market multiple (the question is by how much – the more rate hikes, the more pressure).
- A positive Fed surprise is Powell backing off of four hikes at next week's FOMC Meeting.
- A negative Fed surprise is Powell implying possibly five rate hikes.
- A very negative surprise is Powell hinting at balance sheet reduction.
- A very, very negative surprise is Powell hinting at asset sales.
- It's early in the year, but lower multiple sectors are outperforming both on an absolute and relative basis. Defensive sectors (XLU/XLP) aren't "cheap" but there is investor demand due to volatility. Cyclical sectors (energy, materials, financials) are also outperforming.
- Tactically, we think a mix of all three (low multiple, defensive and cyclicals) is a tactical strategy that can outperform, especially if we see a slowing of economic activity.